



Eastern Idaho Associate, Partner |
Pocatello
Brokerage Services

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2043 E Center Street
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Don Zebe

Area of Expertise

Don Zebe is a 18-year veteran in commercial real estate and has an established wealth of experience and knowledge in leasing, land acquisition, development, 3PL logistics and site selection. Over the past seven years Don has facilitated an average of \$30 million in transaction volume per year. His professional career has been based on setting realistic goals and providing unprecedented service to his clients. Don's business philosophy is the driving factor of his success.

Don has a history of representing some of the most active clients in Eastern Idaho such as Portneuf Health Trust and Idaho State University Foundation as well as closing several notable retail and distribution transactions involving Hobby Lobby, Lowes, Old Dominion, Amazon and FedEx Ground.

Work Experience

Don joined the Colliers team in May of 2018 when Colliers Corporate acquired CBC Advisors in Salt Lake City, Utah. Don has a broad and extensive knowledge of commercial real estate and specializes in Eastern Idaho.

Coldwell Banker Commercial Advisors
Vice President—Brokerage Services
(2004 - 2018)

Oracle
VP Sales Process Manufacturing
(2000 - 2003)

GE Capital - Spacenet
VP of Sales
(1995 - 2000)

Represented Tenants/ Buyers (Partial)

- Wells Fargo
- Walgreens
- Valmont
- ADM
- Old Dominion
- AT&T
- T-Mobile
- Panera Bread
- Sherwin Williams
- DL Evans Bank
- Mountain America Credit Union
- ULTA
- Idaho Central Credit Union
- Maverik
- Jimmy Johns
- Lowes
- Ross
- Domino's
- Stryker
- Farm Bureau Insurance
- Farmers Insurance
- FedEx Ground
- BMC
- Aramark
- AMI
- IRG
- Amazon
- Plant Fitness
- Circle K

Represented Landlord/Seller Clients (Partial)

- Pine Ridge Mall
- Trevision Development
- Lithia Motors
- Kimberly Clark
- Woodbury
- Ball Ventures
- Teton Investments
- Cobblestone Partners
- Spirit Realty
- Kelly Properties
- Knudsen Poor Farms
- Portneuf Health Trust
- AGREE

Education/Qualifications

B.B.A. Business Management
Idaho State University

Black Belt in Six Sigma

Leader of a International and National Organization with GE

Affiliations/Awards

International Council of Shopping Centers (ICSC)

Recognized as Elite Top 2% Global Producer (2015)

Principle developer/owner for Pocatello Square regional shopping center: Idaho Planning Associations "Outstanding Planning Award" (2005)